

## Message Text

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60

ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 /016 R

DRAFTED BY COMM/BIC/OED/SIPS/FECROSLEY/SG

APPROVED BY EB/OCA/CM/LKLIEFORTH

COMM/BIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

STATE/AF/W/SPATRICK

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P 232156Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

UNCLAS STATE 183353

E.O. 11652: NA

TAGS: BEXP, NI

SUBJECT: PRODUCT OPPORTUNITY - ELECTRICAL WIRE AND CABLE

REF: LAGOS 6752

1. STRATEGIC INDUSTRIAL PRODUCT SALES GROUP  
(SIPS/USDOC) HAS LEARNED OF MAJOR NIGERIAN PURCHASE COM-  
PRISING FOUR LOTS OF 1,110 KMS., 11 KV PAPER INSULATED  
ARMOR CLAD, THREE CONDUCTOR COPPER CABLE OF DIFFERENT  
DIAMETERS A'D FOUR LOTS OF VARIOUS DIAMETER FOUR CN;ON-  
DUCTOR PVC INSULATED CABLE, 1,090 KMS. RATED FOR 1,000 V  
PLUS 350 KMS. OF SINGLE CONDUCTOR CABLE. THE BID DEADLINE  
IS JULY 28.

2. THE SOURCE OF THIS INFORMATION IS DR. JAMES C. HALLIDAY  
OF SEVER-HALL CORPORATION WHOSE AGENT IS MR. AGORO OF  
ARAAG CO., AGORO APATA STREET, APAPTA SECTION OF IBADAN -  
TELEPHONE 23033.

3. U.S. SUPPLIERS PHELPS-DODGE ET AL WOULD BE INTERESTED  
IN BIDDING IF FIRM COULD OBTAIN OFFICIAL TENDER DOCUMENTS  
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WHICH STIPULATE SUPPLIER REQUIREMENTS. AT THIS POINT INFO-

MATION IS TOO SKETCHY FOR BID. ENTIRE ORDER MAY BE TOO

LARGE NECESSITATING PARTIAL BIDS FROM VARIOUS MFRS.

4. SIPS NOTES C'STOMER MAY BE NATIONAL ELECTRIC POWER  
AUTHORITY AS SHOWN REFTEL.

5. PLEASE ADVISE IF BID DEADLINE CAN BE EXTENDED AND  
SOLICITATION DOCUMENTATION OBTAINED FOR THIS 25 MILLION  
DOLLAR EXPORT POTENTIAL. ROBINSON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE183353  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/FECROSLEY/SG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760285-0290  
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**Office:** ORIGIN COME  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 LAGOS 6752  
**Review Action:** RELEASED, APPROVED  
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**Review Comment:** n/a  
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**Review Date:** 15 APR 2004  
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04 MAY 2006

**Review Media Identifier:**  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - ELECTRICAL WIRE AND CABLE  
**TAGS:** BEXP, NI  
**To:** LAGOS  
**Type:** TE  
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